# Particulars

# About Your Organisation

# Organisation Name

AAK AB

# Corporate Website Address

http://www.aak.com/

# Primary Activity or Product

Processor and/or Trader

# Related Company(ies)

Yes

## RSPO Annual Communications of Progress 2015

# AAK AB

Company	Primary Activity	RSPO	Plantation?	Files	
		Member		GHG Report	Map file
AAK (UK) ltd	o Processor and/or Trader	Yes	No	2015 sustainability report AAK.pdf	-
AAK USA Inc.	o Processor and/or Trader	Yes	No	-	-
AAK Sweden AB	o Processor and/or Trader	Yes	No	-	-
AAK Denmark A/S	o Processor and/or Trader	Yes	No	-	-
AarhusKarlshamn Latin America SA	o Processor and/or Trader	Yes	No	-	-
AAK Mexico S.A. de C.V	o Processor and/or Trader	Yes	No	-	-
AarhusKarlshamn Netherland BV	so Processor and/or Trader	Yes	No	-	-
AAK Belgium N.V.	o Processor and/or Trader	Yes	No	-	-
AAK do Brasil Indústria e Comércio de Óleos Vegetais Ltda.	o Processor and/or Trader	Yes	No	-	-
AAK China Ltd	o Processor and/or Trader	Yes	No	-	-
AAK Colombia	o Processor and/or Trader	Yes	No	-	-
AAK Malaysia Sdn Bhd	o Processor and/or Trader	Yes	No	-	-
AAK Turkey Gida Sanay ve Ticaret Limited Sirket	o Processor and/or Trader	Yes	No	-	-
Oasis Foods Company	o Processor and/or Trader	Yes	No	-	-
AAK Kamani Pvt. Ltd	o Processor and/or Trader	Yes	No	_	-

# Membership

Membership Number	Membership Category	Membership Sector
2-0001-04-000-00	Ordinary	Palm Oil Processors and/or Traders

## **Palm Oil Processors and Traders**

## **Operational Profile**

1.1 Please state your main activity(ies) within the supply chain

- Refiner of CPO and CPKO
- Post-refinery processor
- Trader
- Ingredient manufacturer
- Animal feed supplier

### **1.2 Operation and Certification Progress**

1.2.1 Do you have a system for calculating how much palm oil and palm oil products you use?  ${\sf Yes}$ 

1.3 Total volume of all palm oil products processed and/or traded in the year in the year (Tonnes)

**1.3.1 Total volume of oil palm and palm oil derivatives processed and/or traded in the year** 352,000.00 Tonnes

**1.3.2 Total volume of palm kernel oil and palm kernel oil derivatives processed and/or traded in the year** 164,000.00 Tonnes

**1.3.3 Total volume of other Palm Oil Derivatives and Fractions processed and/or traded in the year** 445,000.00 Tonnes

**1.3.4 Total volume of all palm oil and palm oil derived products processed and/or traded in the year** 961,000.00 Tonnes

1.4 Volume processed and/or traded in the year that is RSPO-certified (Tonnes):

No	Description	Crude Palm Oil (Tonnes)	Palm kernel oil (Tonnes)	All other palm-based derivatives and fractions processed and/or traded in the year that is RSPO-certified (Tonnes)
1.4.1	Mass Balance		40000.00	21000.00
1.4.2	Segregated	122000.00	13000.00	63000.00
1.4.3	Identity Preserved			
1.4.4	Total volume of Oil Palm processed and/or traded in the year that is RSPO-certified:	122000.00	53000.00	84000.00

1.5 What is the percentage of certified sustainable palm oil in the total palm oil your company sells in:

Europe 51% India --% China 28% South East Asia 53% North America 4%

1.6 What is the percentage of certified sustainable palm kernel oil in the total palm kernel oil your company sells in:

Europe 37% India --% China --% South East Asia 39% North America 38%

## **Time-Bound Plan**

2.1 Date of first supply chain certification (planned or achieved)

2010

2.2 Time-bound plan - Year expected to achieve 100% RSPO certification of all supply chains

2013

2.3 What are your interim milestones towards achieving this RSPO certification commitment (year and progressive CSPO%)? Please state annual targets/strategies.

All significant AAK sites are RSPO supply chain certified. Recent acquisitions move towards certification quickly if not already certified.

#### 2.4 Timebound plan - Year expected to only "handle/supply" RSPO certified oil palm products

2020

#### Comment:

Sustainable sourcing of raw materials is part of the backbone of AAK's strategy. Therefore producing oil palm sustainably is of the utmost importance. The targets to handle only RSPO certified crude palm oil by 2018 and all other palm purchases to be certified by 2020 remain - as always subject to availability and customer demand. In addition AAK has achieved significant traceability progress, including 100% traceability to mill for palm sourced from origin and 99% for all palm and palm kernel products combined, including by products. Traceability to plantation is in progress, however risk assessment and verification of the mills identified is a more immediate priority - such implementation is progressing well together with Proforest, as shown in our recent progress report (see www.aak.com). AAK's policy goes beyond the RSPO P&C's and is aligned with the principles of RSPO+. AAK also recognises the criticality of increasing P&C levels of certification amongst growers.

#### 2.5 How do you promote RSPO and RSPO certified sustainable palm oil to your customers proactively?

AAK's customer base is wide and not one method fits all. Through our global Palm Champions and Palm Sustainable Task Force made up of senior global managers we develop initiatives to fit all of our customer types. AAK employees take part in e-learning which ensures they understand the CSPO market to the highest standard. With a range of comprehensive presentations they can also train and discuss with customers how to play their part. Account Managers regularly support customers with training on a one to one basis, within a group or on webinars. As long term members of the C&C and T&T up to date information can be shared with a wider membership base who are also our customers. This also works both ways as customers can

raise issues or questions to the working groups. This has lead to some key initiatives to help promote RSPO CSPO. Finally GreenPalm continues to be the global choice for many, including for difficult fractions and derivatives. More importantly GreenPalm helps to support smallholders and other suppliers excluded from physical CSPO markets. We actively promote GreenPalm to our customers.

#### 2.6 Which countries that your organization operates in do the above own-brand commitments cover?

Argentina, Australia, Austria, Belgium, Bosnia and Herzegowina, Brazil, Bulgaria, Canada, China, Colombia, Costa Rica, Croatia (Hrvatska), Cuba, Cyprus, Czech Republic, Denmark, Ecuador, Egypt, Finland, France, Georgia, Germany, Gibraltar, Greece, Greenland, Guatemala, Guyana, Honduras, Hong Kong, Hungary, Iceland, India, Indonesia, Iran (Islamic Republic of), Iraq, Ireland, Israel, Italy, Jamaica, Japan, Jordan, Kazakhstan, Korea, Republic of, Kuwait, Kyrgyzstan, Latvia, Lebanon, Lithuania, Luxembourg, Malaysia, Malta, Mexico, Moldova, Republic of, Monaco, Morocco, Myanmar, Nepal, Netherlands, New Zealand, Nicaragua, Norway, Oman, Pakistan, Panama, Papua New Guinea, Paraguay, Peru, Philippines, Poland, Portugal, Puerto Rico, Qatar, Romania, Russian Federation, Saudi Arabia, Singapore, Slovakia (Slovak Republic), Slovenia, South Africa, Spain, Sri Lanka, Sweden, Switzerland, Syrian Arab Republic, Taiwan, Province of China, Thailand, Trinidad and Tobago, Tunisia, Turkey, Turkmenistan, Ukraine, United Arab Emirates, United Kingdom, United States, Uruguay, Uzbekistan, Venezuela, Vietnam

## **GHG Emissions**

### 3.1 Are you currently assessing the GHG emissions from your operations?

Yes

#### 3.2 Do you publicly report the GHG emissions of your operations?

Yes

Report file: P-GHG-Emissions-Report.pdf URL: www.aak.com/en/CSR/Sustainability-report/

## **Actions for Next Reporting Period**

#### 4.1 Outline actions that you will take in the coming year to promote CSPO use along the supply chain

Globally CSPO markets are moving at different paces. AAK through new investments in China and Brazil, and the acquisition of AAK Kamani in India now has a wider global presence. This presence provides an opportunity to promote RSPO CSPO to developing

markets as well as those more established. AAK was a founder member of the RSPO and has been a member of the Board ever since. AAK is actively involved in the Trade and Traceability Standing Committee and the Communication and Claims Standing Committee. AAK continues to promote the GreenPalm system offering practical support to all RSPO members. Throughout AAK the promotion of certified sustainable palm oil is a key priority. See also 2.5

### **Reasons for Non-Disclosure of Information**

#### 5.1 If you have not disclosed any of the above information please indicate the reasons why

Confidential

## Application of Principles & Criteria for all members sectors

6.1 Related to your sourcing, do you have (a) policy/ies, that are in line with the RSPO P&C such as:

- Water, land, energy and carbon footprints P-Policies-to-PNC-waterland.pdf
- Land Use Rights P-Policies-to-PNC-landuseright.pdf
- Ethical conduct and human rights P-Policies-to-PNC-ethicalconducthr.pdf
- Labour rights
  P-Policies-to-PNC-laborrights.pdf
- Stakeholder engagement
  P-Policies-to-PNC-stakeholderengagement.pdf

#### 6.2 Where relevant, what prevents you from trading/processing only CSPO?

The fundamental issue is the availability of supply, particularly relating to more complex products, together with nascent demand in some areas. Increasing certification of mills and their supply bases has not significantly changed the availability of some fractions. There are particular challenges for PKO. The other major difficulty is the continuing logistical difficulty of segregation through processing plants.

### Commitments to CSPO uptake



As you don't source 100% CSPO through physical supply chains (IP/SG/MB), please answer the following questions: Do you have plans to?

Yes

## Please specify:

2020 is our target year for sourcing 100% CSPO, again subject to supply being available and sufficient customer demand. Our intermediate target is that all sourcing of crude palm oil should be CSPO by 2018.

7.1. Do you have plans to immediately cover the gap using Book & Claim?

No

### Please explain why:

GreenPalm is not designed for intermediaries, but for end users.

#### **Concession Map**

Do you agree to share your concession maps with the RSPO?

No

Please explain why: AAK does not own or have investments in any plantations.

# Challenges

1 What significant economic, social or environmental obstacles have you encountered in the production, procurement, use and/or promotion of CSPO and what efforts did you make to mitigate or resolve them?

AAK continues to progress towards RSPO CSPO. However procurement of some fractions remain difficult and in particular PKO. Demand for CSPO in some geographies, eg China, India and Latin America, remains very low.

### 2 How would you qualify RSPO standards as compared to other parallel standards?

ost Effective:	
es	
obust:	
es	
impler to Comply to:	
es	
How has your organization supported the vision of RSPO to transform markets? (e.g. Funding; Enga takeholders; Business to business education/outreach)	gement with key

AAK has supported the vision of the RSPO by providing funding and resources, and most importantly actively participating in initiatives and speaking engagements globally. Business to business education has become a growing focus. As a leader in palm sustainability AAK customers frequenly use AAK as a reference point for policy and implementation.

### 4 Other information on palm oil (sustainability reports, policies, other public information)

See www.aak.com